# Michael G. DeGroote

MICHAEL G. DEGROOTE HEALTH INNOVATION, COMMERCIALIZATION & ENTREPRENEURSHIP PROGRAMMING



193

Disclosures 2012-17

Patent Applications 2012-17

218

Patents Issued 2012-17

14

702 Licenses / Copyright 2012-17

Start-ups with FHS Founders

15

### We have many health innovation success stories



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TOOLS (PLATFORMS)











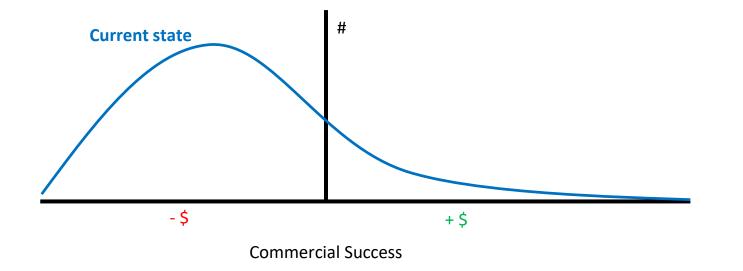


702 Licenses / Copyright 2012-17

Start-ups with FHS Founders

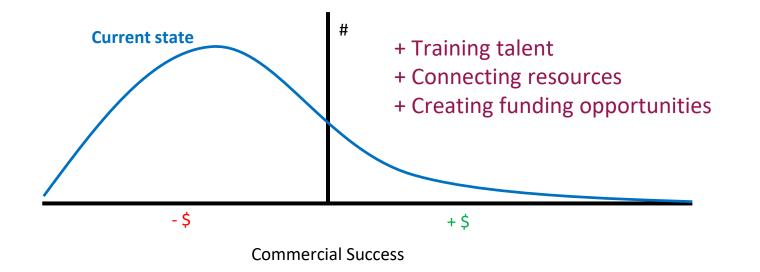
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### Fortuitous circumstances yield success for some



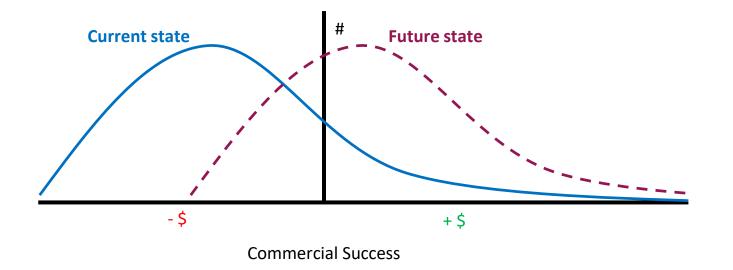


### Can we build capacity - distributed networks...





### ..to increase p(commercialization success)?





# APPROACH

### Health innovation categories (Part 1 of 2)



**THERAPEUTICS** Agents used to prevent or alleviate a disease or condition. e.g. small molecule drug, vaccine, treatment regimen



MEDICAL DEVICES Instruments used in the treatment, mitigation, diagnosis, or prevention of a disease or condition. e.g. implants, surgical tools, health monitors



A device or technique used in medical assessment or DIAGNOSTICS diagnosis. Diagnostic devices often include a biosensor: A (includes biosensors) molecule or substance of interest.

e.g. biopsy, home pregnancy test, blood glucose monitor



### Health innovation categories (Part 2 of 2)



 DATA SCIENCES
 Solutions for collecting, storing, or interpreting information for a specific purpose.

 e.g. genetic information database, clinical data registry, AI/ML applications

 RESEARCH TOOLS
 Encompasses reagents, animal models, methods, or other tools used to conduct research.

e.g. CRISPR, antibodies, PCR, drug screening platform



HEALTH SYSTEM INNOVATIONS

A wide range of offerings that augment the delivery of healthcare (e.g. faster, better quality, lower cost, ease of use). e.g. policies, programs, services, institutional structures, Local Health Integration Network (LHIN) Act, Fast Healthcare Interoperability Resources (FHIR) for electronic medical info



### Capture curiosity: inspiration by example

PROFILE INNOVATORS THERAPEUTICS & DELIVERY SYSTEMS e.g. John Valliant, Heather Sheardown, Sheila Singh

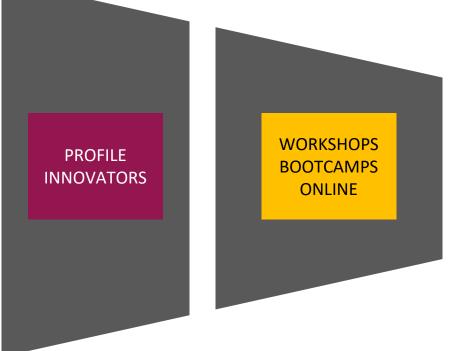
DATA SCIENCES e.g. Nathan Magarvey, Andrew McArthur

MEDICAL DEVICES e.g. Leyla Soleymani, Boyang Zhang

**Graduate/Medical Students** 



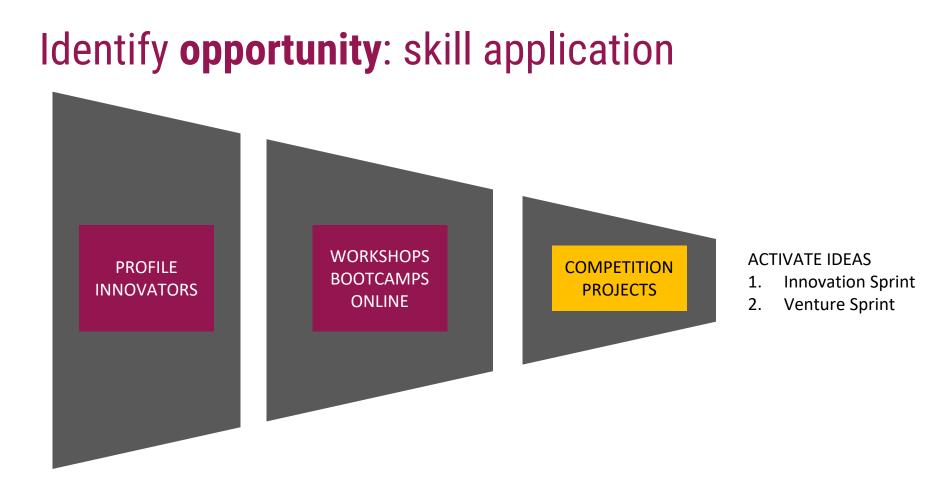
### Enable **ambition**: building relevant skill sets



#### LEARN HOW TO

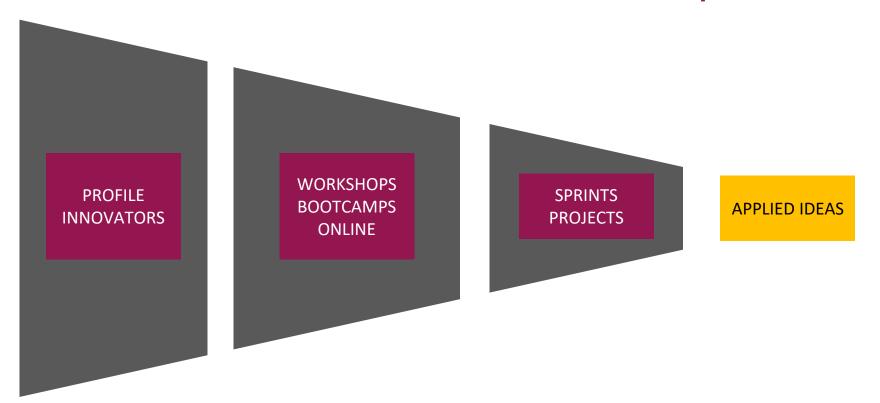
- 1. Validate a health challenge
- 2. Understand problem context
- 3. Build a market research report
- 4. Build and test a prototype
- 5. Build an interdisciplinary team
- 6. Develop an IP and regulatory strategy
- 7. Create a go-to-market strategy
- 8. Raise capital and find partners







### Generate value: economic and social impact





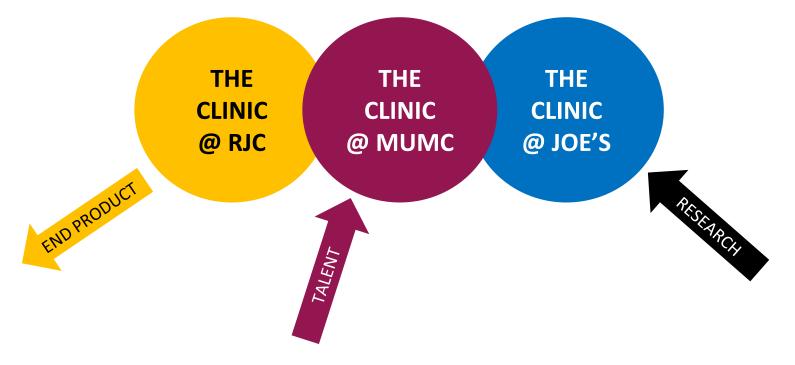
# THE CLINIC

### Physical locations for interdisciplinary work



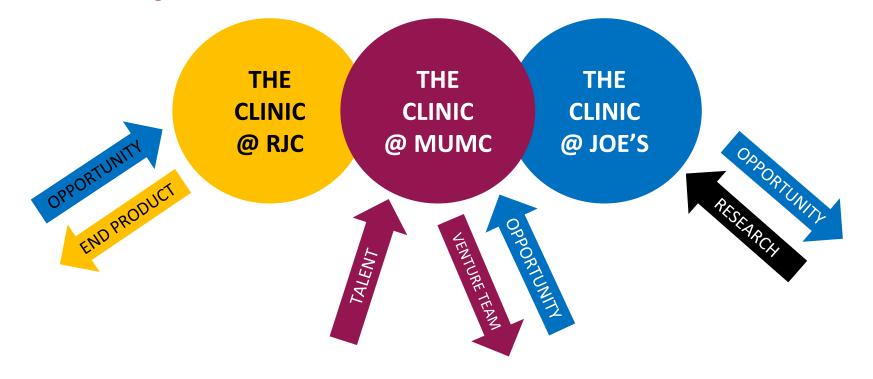


### Leverage natural assets





### Leverage natural assets and link them





### Assessing projects for opportunity

INPUT	OUTPUT
<ul> <li>New proof-of-concept technology (e.g. device)</li> <li>Functional parameters, constraints</li> </ul>	<ul> <li>Identify potential clinical applications</li> <li>Validate utility of technology for intended purpose</li> <li>Market research and patent search report</li> </ul>
<ul> <li>Technology with intended use (e.g. therapeutic)</li> <li>Functional parameters, constraints</li> </ul>	<ul> <li>Validate utility of technology for intended purpose</li> <li>Market research and patent search report</li> <li>Industry and university collaborators</li> <li>Go-to-market strategy</li> <li>Team creation</li> </ul>
<ul><li>Clinical challenge</li><li>Paint point identification</li></ul>	<ul> <li>Environmental scan of solution landscape</li> <li>Optimized solution and implementation plan development (go-to-market strategy, as applicable)</li> <li>Team creation</li> </ul>
<ul> <li>Patent(s) with novel inventions</li> <li>With or without a clinical application</li> </ul>	Varies on stage; elements of the above



### To have even more innovation success stories









TOOLS (PLATFORMS)





TURNST NE BIOLOGICS







# MGDIHealth Innovation, Commercialization& Entrepreneurship Programming

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