

Hamilton Health Innovation Check Up February 22, 2021



CURRENT STANDARD OF CARE

Patients are unprepared for the metabolic stress of surgery. This negatively impacts both the patient and the provider!



Increased Risk of Infection



Prolonged Length of Hospital Stay



Elevated Costs Associated with Surgery



Poor Patient Experience



PERIOPERATIVE NUTRITION

EMN has developed clinical grade nutritional supplements designed to <u>reduce the metabolic stress of surgery</u> and help a patient <u>recover faster</u>.



PRODUCTS IN MARKET



ISOlution®: Ion-Exchange Protein Isolate

- Taken before and after surgery to reduce the loss of muscle
- Elevated leucine for increased muscle protein synthesis
- Increased amino acid concentration to improve wound healing
- Rapid absorption & digestibility (no peptic clotting)



PREcovery®: Preoperative Complex Carbohydrate

- Taken as an alternative to fasting, in order to reduce surgical stress
- Designed to maximize insulin release
- 12.5% carbohydrate (maltodextrin)
- Proven safety profile (gastric emptying data)

EVOLUTION OF EMN



EMN is positioned to become a market leader in perioperative nutrition.

With key expertise in product development and established clinical references, EMN has followed a path that will lead to increased revenues and access to diverse international markets.



CLINICAL TRACTION

Full system implementation for elective surgery

Leading partner for cardiac surgery

Validated e-commerce model with total joint reconstruction

Completed site study for key reference in U.S.A. market





RUSH UNIVERSITY MEDICAL CENTER



50% GM WITH COMBINED MODELS

WHOLESALE DISTRIBUTORS





E-COMMERCE PRIVATE SURGERY

NUTRITION PROGRAM FOR TOTAL JOINT RECONSTRUCTION



\$295 USD for a 4-week nutrition program



Incorporate into current education package and preoperative classes



100% patient pay via e-commerce (No added workload for clinic)



DME model available (EMN onboarding support)



Patients investing in their outcome (Holistic approach)

HSA/FSA payments eligible via e-commerce or telephone orders

SUPERCLUSTER PROJECT

PROTEIN INDUSTRIES CANADA

A \$2.2 million joint investment into the development of plant protein blends designed to meet the protein requirements of hospitalized and outpatient individuals.



ISOlution[®]

A clinical grade plant protein isolate with an optimal amino acid profile to support muscle strength and repair.



COMMERCIALIZATION

Plant-based protein research @ McMaster

- Does it work like animal protein?
- How can we improve it?
- How does it taste...?



FUTURE MARKET OPPORTUNITY

- Product development focus
- Market products in Canada
- License / distribute products internationally

CONVERTIBLE DEBENTURE

~\$750,000.00 20% Discount	
10% interest 24-month term	

USE OF FUNDS	AMOUNT
HEADCOUNT	\$300,000
SALES & MARKETING	\$300,000
OPERATIONS	\$50,000
R&D	\$100,000
TOTAL	\$750,000

Prepare Better. Recover Faster.

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