



# MEDSTACK

Software-driven guaranteed data security for digital health

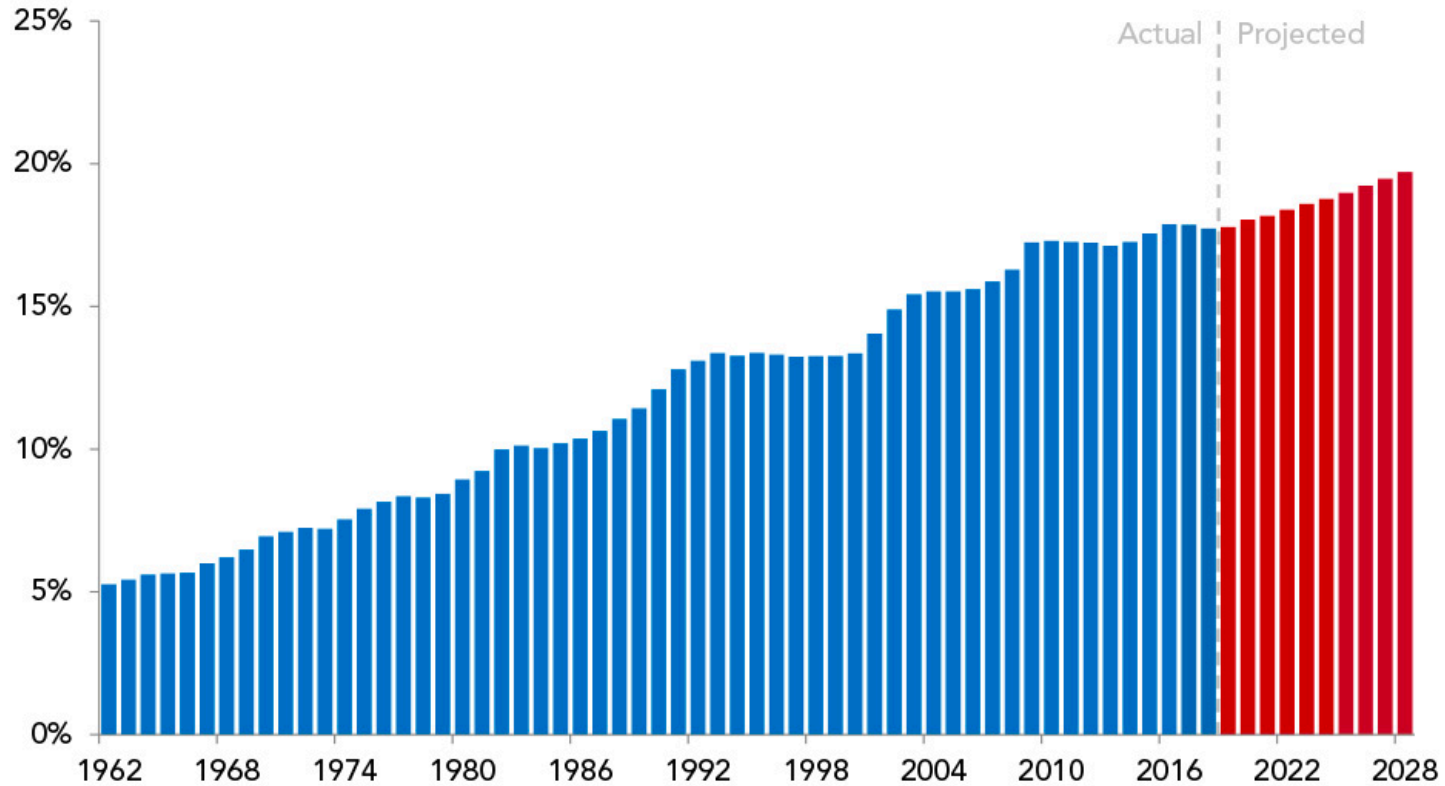


**MedStack is a turnkey security and privacy compliance solution that fast tracks the path-to-scale for digital health companies.**

# \$2.5M thus far



# US % share of GDP spent on healthcare



Sources: Centers for Medicare and Medicaid Services, 2020



# And in Canada ...

National average healthcare wait times  
grew > 2.5x  
between 1993 and 2020

Healthcare spend is 11.6% of GDP,  
a 4.2% increase per year,  
and the second highest of all public healthcare nations

Sources: Fraser Institute, Effective Public Healthcare Panacea Project, 2020

# Why do we need to scale digital health?

Chronic conditions drive  
**75% of**  
**healthcare spend**  
and pressure capacity with  
long-term patient  
engagements

Diagnostic errors and  
unnecessary test  
prescriptions may be traced  
back to a  
**lack of data and**  
**context**

The introduction of  
Electronic Health Records  
alone  
**has not improved the**  
**quality of patient care,**  
according to physicians

The treatment of chronic conditions is characterized by:



Long-term  
patient  
engagement



Complex,  
co-morbid  
symptoms



Coordination  
across care  
teams

Sources: CMS 2017, CDC 2016, Scripps Research 2019, MedScape 2016

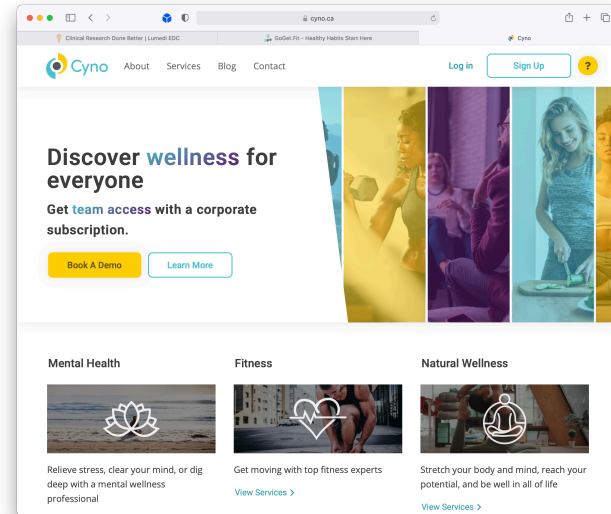
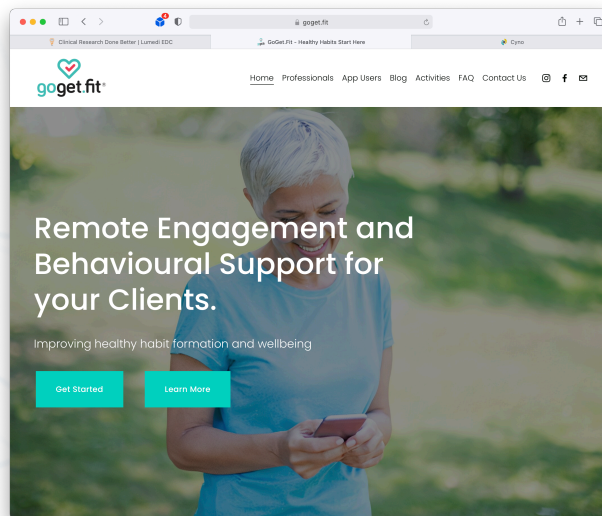
# Large ecosystem opportunity

A **\$1.3T** market by 2025,  
growing 19% from 2020  
and **31% in 2021 alone**

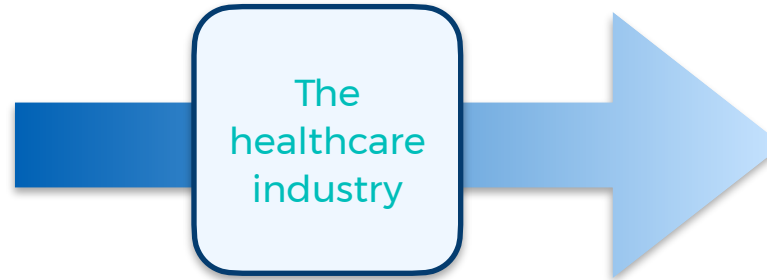
Powered by a record  
**440 venture deals in 2020**,  
worth \$14B  
(almost 50% YoY growth)

And driving 2,314 exabytes of  
data, **up 1400%** since 2013

Sources: Research and Markets 2020, Rock Health 2020, Statista 2020, Crunchbase, Pitchbook 2021, a16z 2021



# Here's the challenge



All vendors  
and solutions



Security

**INNOVATION**

Privacy

Let us review your  
policies

Answer our  
questionnaire

*You need to be  
certified*

# Privacy compliance is a **stack of requirements**

[How is access granted / revoked? | How is access tracked / logged? | How is data protected?  
How is data backed up? | What happens if there's a breach?]

## Administrative Policies

Employee training, HR policies, workstation and office security, password policies

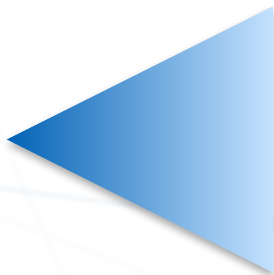
## Technical Safeguards

Encryption, network security, Internet proxy, intrusion detection, backups, audit logging, monitoring, admin account security

## Physical Safeguards

Physical security, server isolations, disaster management

# MedStack codifies, manages and guarantees **67% of the HIPAA Security Rule**



Administrative Policies

Technical Safeguards

Physical Safeguards



Total: 849

Results Per Page

### ENCRYPTION OF DATA AT REST

★★★★★ | 30 | 2020-12-22 | backup cryptography curated data at rest encryption >

See policy: Cryptography Section: Encrypt all data at rest Section: Use the best reasonably available vendor cryptographic methods and implementations

### INFORMATION SECURITY INCIDENTS (POLICY)

★★★★★ | 28 | 2021-01-18 | curated >

See policy: Information security incidents

### SEGREGATION OF ENVIRONMENTS

★★★★★ | 28 | 2020-12-22 | curated Network security management >

See policy: Network security management Section: Segregate the networks of each each customer user networks. Note: The MedStack customer is responsible for operating separate clusters for their separate

### ANTI-VIRUS, MALWARE AND ENDPOINT PROTECTION

★★★★★ | 26 | 2021-01-18 | curated >


## Policy Index based on ISO 27001

ISO 27001	MedStack
8.2 & 8.3 & A.18.2	<a href="#">Risk management</a>
A.5	<a href="#">Documentation</a>
A.6	<a href="#">Information Security</a>
A.6.1.4 & A.7.2	<a href="#">Awareness, Training, and Reminders</a>
A.6.2	<a href="#">Mobile devices and teleworking</a>
A.7	<a href="#">Human resource security</a>
A.7.2.3	<a href="#">Disciplinary process</a>
A.8.1	<a href="#">Asset Management</a>
A.8.2	<a href="#">Information classification</a>
A.8.3	<a href="#">Media handling</a>
A.9	<a href="#">Access control</a>
A.9.4.5 & A.12.x & A.14.x & A.17.2 & A.18.1.2	<a href="#">Software development and operations</a>
A.10.1	<a href="#">Cryptography</a>
A.11.1	<a href="#">Secure areas</a>
A.11.2	<a href="#">Workstation</a>
A.12.2	<a href="#">Malware Protection</a>
A.12.3	<a href="#">Backup</a>
A.12.4	<a href="#">Logging and monitoring</a>

11.	Has the CSP ever been involved in any security incidents or breaches? If so, please provide the date and cause of the incident, including related press releases and remediation processes.	
<b>Section 3: Data Ownership, Retention, and Backup</b>		
12.	Will the County retain all ownership and intellectual property rights of the data stored on the systems owned and maintained by the CSP?	
13.	Does the CSP reserve the right to use, disclose, make public, or share with 3 <sup>rd</sup> parties any data entered or stored by the County on systems owned and maintained by the CSP?	
14.	What is default retention period of any data stored on the CSP's systems, and what is the process for modifying this retention period?	
15.	What is the backup method for any data stored with the CSP?	
16.	Do you utilize open encryption methodologies any time your infrastructure components need to communicate with each other via public networks (i.e. Internet-based replication of data from one environment to another)?	
17.	Does Howard County have the ability and right to move or transfer its data to another Cloud Service Provider at anytime?	
18.	Does Howard County have the ability to export its data? Please explain the various reporting capabilities available.	
19.	Does Howard County have the ability to permanently and securely delete all data.	

[Code](#)
[Issues 19](#)
[Pull requests 1](#)
[Actions](#)
[Projects 0](#)
[Wiki](#)

Branch: master ▼
[compliance](#) / [policies](#) / [logging\\_and\\_monitoring.yml](#)

 sbwoodside Merge pull request #25 from MedStack/hitrust-followup-2020-01

1 contributor

155 lines (141 sloc) | 6.79 KB

```

1  ---
2
3  title: Logging and monitoring
4
5  Metadata:
6    responsible officer: CTO
7    date:
8      effective: 2018-06-20
9      revised: 2019-10-17
10     reviewed: 2018-06-20
11
12  References:
13    - code: ISO
14      section: A.12.4
15      title: Logging and monitoring
16      text: To record events and generate evidence.
17      _metadata:
18        maturity: 1
19        threat:

```



Encryption



Network  
Security



Monitoring



Audit  
Logging



Backups



Certificate & Key  
Management



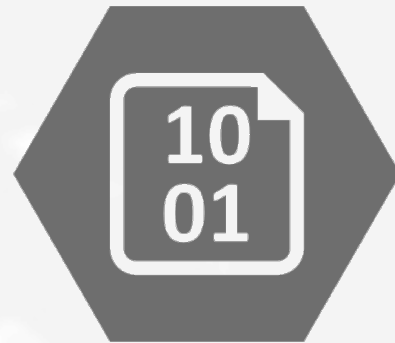
# MedStack cloud infrastructure components



Anything that can  
be deployed to a  
Docker container



Managed scalable  
databases



File / object storage

## Control

### prod-canada

Region

Central Canada

Infrastructure provider

Azure

Hourly backups

Yes

Encryption at rest

Yes

### Nodes

Compute resources operating in the Docker environment.

STATUS	SIZE	LABELS	CONTAINERS
Ready	Medium: 2 cores, 4 GiB	Manager	■ ■ ■ ■ ■ ■ ■ ■
Ready	Medium: 2 cores, 4 GiB	sessionHolder=true	■ ■ ■ ■ ■ ■ ■ ■
Ready	Medium: 2 cores, 4 GiB	db=true	■ ■

### Database servers

Database resources available to the cluster.

STATUS	DATABASE	CATEGORY	VCPUS	MEMORY (GiB)
Ready	PostgreSQL 9.5	Basic	1	2.0

SUGGEST EDITS

the resource. Whether or not

, configs , volumes ,  
ts ) are replaced entirely.

ny\_id /clusters/

Try It

company\_YA

cluster\_b8QmP5Mk

service\_jsmt5q6u9eyjntfzcsjgvqc

redis

cURL Node Ruby JavaScript Python

```
require 'uri'
require 'net/http'
require 'openssl'
```

```
url = URI("https://dashboard.medstack.co/api/v1/compan
y_id/clusters/cluster_id/services/service_id")
```

```
http = Net::HTTP.new(url.host, url.port)
http.use_ssl = true
http.verify_mode = OpenSSL::SSL::VERIFY_NONE
```

```
request = Net::HTTP::Put.new(url)
request["Accept"] = 'application/json'
request["Content-Type"] = 'application/json'
```

```
response = http.request(request)
puts response.read_body
```

● 201 Created ● 400 Bad Request ● 404 Not Found  
● 500 Internal Server Error

```
{
  "id" : "string"
  "name" : "string"
  "image" : "string"
  "replicas" : 0
  "command" : "string"
  "args" : "string"
```

ANNUAL ☒ MONTHLY

Choose the annual or monthly plan that's right for you. Infrastructure services and active security management are added on top.



#### STARTUP

\$1,199 USD

+ infrastructure  
& security (20%)  
per month \*

SAVE \$3,600

GET IN TOUCH



#### SCALEUP

\$2,399 USD

+ infrastructure  
& security (20%)  
per month \*

SAVE \$7,200

GET IN TOUCH



#### ENTERPRISE

Get in touch to discuss  
your company's unique  
requirements.

CONTACT SALES

#### COMPLIANCE

Real-time auditable policies



Security assessments / questionnaires

1 per year

3 per year



Evidence generation & SOC 2 audit  
support



#### ADMINISTRATION

24/7 email support



Sales and marketing support materials



Number of seats

3

10







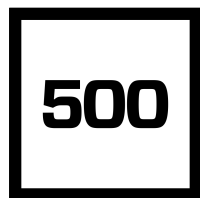
*“MedStack was instrumental  
in helping Maple to design and  
implement a secure solution for hosting medical  
data, in a manner that complies  
with compliance guidelines.  
Maple could not have launched  
without MedStack’s solution.”*

**- Brett Belchetz, CEO, Maple**





Microsoft  
Partner





**Strong team with expertise in  
security, digital health, compliance,  
DevOps, platforms, startups**



# MEDSTACK

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proudly supporting

