



SOPHIE

Southern Ontario Pharmaceutical and Health Innovation Ecosystem

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SOPHIE Program Manager



What is the SOPHIE program?

- **SOPHIE** - *Southern Ontario Pharmaceutical and Health Innovation Ecosystem*
- 3-year program funded through the Federal Economic Development Agency of Southern Ontario (FedDev)



Federal Economic Development
Agency for Southern Ontario

Innovation, Science and
Economic Development Canada

Agence fédérale de développement
économique pour le Sud de l'Ontario

Innovation, Sciences et
Développement économique Canada

- Total funding envelope = \$4.5 million for collaborative commercialization/scaling projects with academic/clinical champions



- Each project can leverage up to \$100,000 in non-dilutive funding to support a commercialization/scaling project.

Funding Breakdown



Total Project Funding

Applying Life Science Firm	+	FedDev Funding	+	Academic/Clinical Partner	=	\$260,000
\$125,000		\$100,000		\$35,000*		

Company Eligibility



Be a Canadian incorporated company, with operation primarily based in Ontario



Be working on innovation relevant to the life sciences sector



Be developing an innovative technology at the TRL-6 or above



Identified a principal investigator/clinical champion at the academic or clinical partner institution where the project will take place.

Types of Eligible Projects

Clinical Trial

Obtain data from human subjects on the efficacy of your technology/product.



Scaling Project

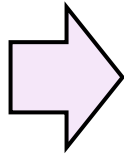
Develop methods to increase efficacy of technology/product through minimal additional outputs.



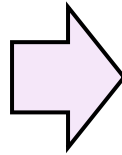
Sectors of innovation include medical devices, pharmaceutical/therapeutic interventions and digital health technologies.

Application Process – Step 1

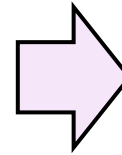
Step 1:
Apply



Assign



Assess



Approve
and
Execute

Visit our website to complete application form.

START YOUR SOPHIE APPLICATION HERE

SOPHIE Commercialization Project Application Form



Southern Ontario Pharmaceutical & Health Innovation Ecosystem (SOPHIE) Commercialization Projects Application

Please complete this application form as best as you can so we can learn more about your company. Please provide the contact information for the person at your organization who is best suited to respond to inquiries about participating in the SOPHIE program.

*Please note: This form will not save your progress, be prepared to complete the form in one sitting. If you exit the browser, or completion exceeds 24hrs, your form will not be saved.

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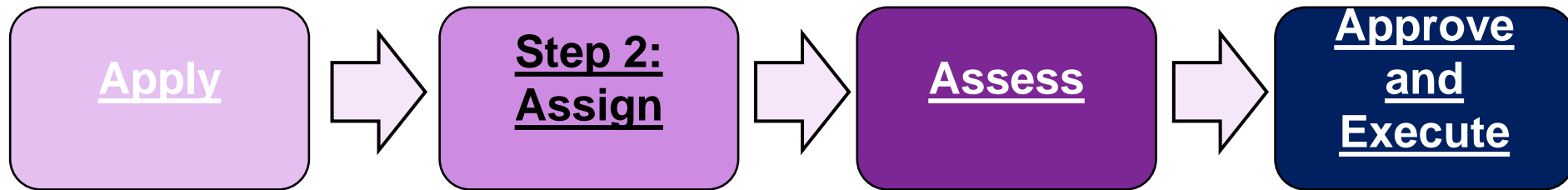
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Have you read and understood the Southern Ontario Pharmaceutical & Health Innovation Ecosystem (SOPHIE) [guidelines](#)?

- Yes
 No

<https://synapseconsortium.com/sophie/>

Application Process – Step 2



Find an academic/clinical champion to work collaboratively on a commercialization/scaling project. The *SOPHIE* team can help you find a principle investigator or clinical champion if you do not already have a relationship with one of our four partner institutions.

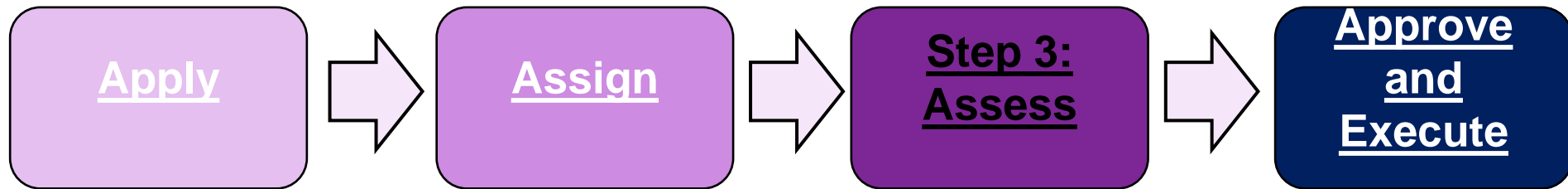


Additionally, you must be a client of Innovation Factory to access *SOPHIE* funding. It's free to become a member! Visit the website to sign-up.



https://innovationfactory.ca/if_clients/client-intake-form/

Application Process – Step 3




Proposal defines project activities:

1. What are the commercialization project activities and milestones?
2. How does the impact of the project accelerate the business' commercialization activities?

- Application + Proposal is assessed by the SOPHIE Team
- Decision Notification: ~2 weeks
- Feedback will be provided to companies to improve project outcomes

Proposal

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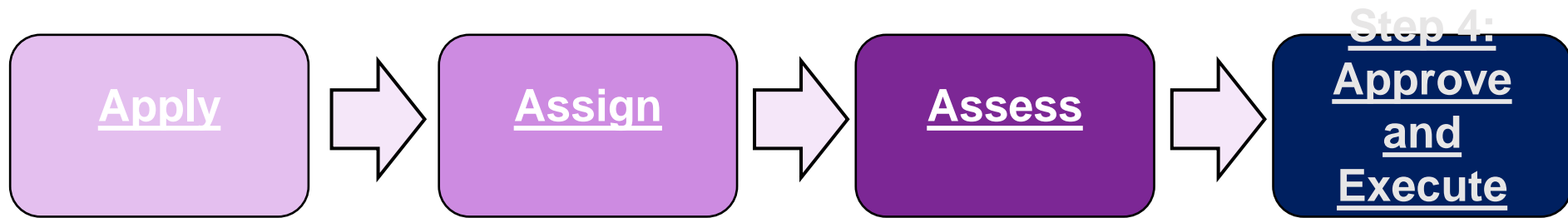
SOPHIE Project Proposal

Company Name: Company Contact Name:
Academic/Hospital Partner: Date of Submission:

1. Please describe the project scope and critical activities, including resources leveraged, IP developed, data collected, etc. Please identify project critical milestones, including expected completion date. (300 words)

2. Please describe the expected impact and outcomes the project will have on the commercialization of your innovative technology, such as IP development, follow-on investment, new hires, sales/revenue. (250 words)

Application Process – Step 4



- Drafting and legal review of contract between life science company, academic/clinical institution and Innovation Factory.
- Signatures from all three parties on the approved contract.
- Begin execution of the project.

Want more information?



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(SOPHIE Program Guide)