

RBCX

JUNE XX, 2021

OVERVIEW (CONFIDENTIAL)





Supporting visionary entrepreneurs.

At any stage of growth, access to innovative products, services and deep sector and operational expertise helps companies scale—both now and into the future.

PLATFORM

Building a great company takes more than capital. RBCx is a market-leading platform to accelerate the entrepreneurial journey for tech and Life Science companies in Canada.

OVERVIEW

Capital

Financial Products & Services

- Specialized Banking
- Customized Credit Solutions
- Enhanced SR&ED Financing

Venture Capital

- Fund Investments
- Capital Call Lines
- General Partner Products

Commercialization

Operational Specialists

- Support across talent, HR, recruitment, technology, sales and procurement

Marketplace

- Preferred access to tailored RBC products for employers and employees
- Exclusive offers from leading cloud services, legal, consulting, healthcare and other providers

Community

Eco system & Peer Connectivity

- Curated events and networking sessions
- Thousands of like-minded tech executives across all sectors

One RBC Network

- Tap into the full RBC network through business lines including Capital Markets, Wealth Management, Investor & Treasury Services, and others

OUR EXPERIENCE IS YOUR EXPERIENCE



Sid Paquette
Head, RBCx



Tony Barkett
Managing Director

CREDIT ADVISORY



Tyler Kirk
Director, Credit Advisory



David Forsyth
Director, Credit Advisory



Nick Garmulewicz
VP, Credit Advisory

RELATIONSHIP MANAGEMENT LEADERS



Eamonn Gamble
Director, Western Canada



Sarah Romanuck
Director, SWO



Eric Leblanc
Director, GTA



Ray Rashed
Director, Ottawa Region



Anne No
Director, Eastern Canada

VENTURE CAPITAL



Anthony Mouchantaf
Director, Venture Capital

SPECIALISTS



Nicole Kelly
Director, Platform Engagement



Mandy Wilson
National Operations Officer



Helen Andersen
Senior Manager, Implementation

A full team to support life sciences.

RBCx is a partner from formation to exit – supporting life science companies with growth capital, partnerships, a community of like-minded entrepreneurs, and deep investor, government, and accelerator networks.

National
Life Sciences
Lead

7 Advisors
Coast-to-
Coast

400+
Clients

PROUD COLLABORATORS, SUPPORTERS, AND PARTNERS



adMare
BIOINNOVATIONS



MEDTEQ+
INNOVATION FROM LAB TO STATE
INNOVATION FOR HEALTH



TORONTO
INNOVATION
ACCELERATION
PARTNERS



RBC^x



EXCLUSIVE OFFERS & PREFERRED PRICING FOR CLIENTS IN OUR PARTNER MARKETPLACE

PARTNER PREVIEW



Up to USD \$100,000 AWS credits; USD \$10,000 in Business Support credits for VC-backed startups



20% off CustomerCloud discount and a complimentary 1 year subscription to Pulse Plus



50% off the first year subscription for Online Minute Book Plan or Managed Corporation plan



Custom packages covering employment and compliance



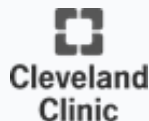
50% off annual subscription of Salesforce Essentials



20% first year discount + waived onboarding fees



Custom workshop and consultation on executive compensation and equity incentives.



\$300 off Executive Health assessment + \$50 off Express Care Online



We've got you covered.

With the full support of one of the world's leading financial institutions, employees of RBCx clients can take advantage of a full suite of innovative personal banking services.

RBC^x



WE'VE GOT EVERYONE COVERED

Employees of RBCx clients can take advantage of a suite of innovative personal banking services.

Personal Banking

Personal banking services, such as credit strategies, tax planning, banking and cash management, and financial literacy

Credit Cards

Personal and business credit card offerings with premium privileges

Mortgages

High touch experience offering custom mortgage rates for RBCx clients and guidance on affordability and management

Wealth Management

Preferred wealth management services such as family trust, estate planning, investment, and tax optimization

Group Advantage

Access to group savings plans, investment and debt planning, and everyday banking solutions

RBCX



PROUD SUPPORTERS OF TECH COMMUNITIES ACROSS CANADA





PRODUCT STACK

 Competitive product shelf across all stages of growth

STAGE

Early Stage:
Pre-Seed

Early Stage:
Seed

Growth:
Series A, B

Mature:
Series C, D+

BANKING
SOLUTIONS

Credit Cards
Online Banking

Credit Cards
Online Banking
Operating Facilities
SR&ED Financing

Credit Cards
Online Banking
Operating Facilities
SR&ED Financing
Treasury Management
Venture Debt
Term Debt
Cross-border Banking

Credit Cards
Online Banking
Operating Facilities
SR&ED Financing
Treasury Management
Venture Debt
Term Debt
Cross-border Banking
Cap Markets Advisory