

# Hamilton Health Innovation Check-Up: Ontario Bioscience Innovation Organization (OBIO)

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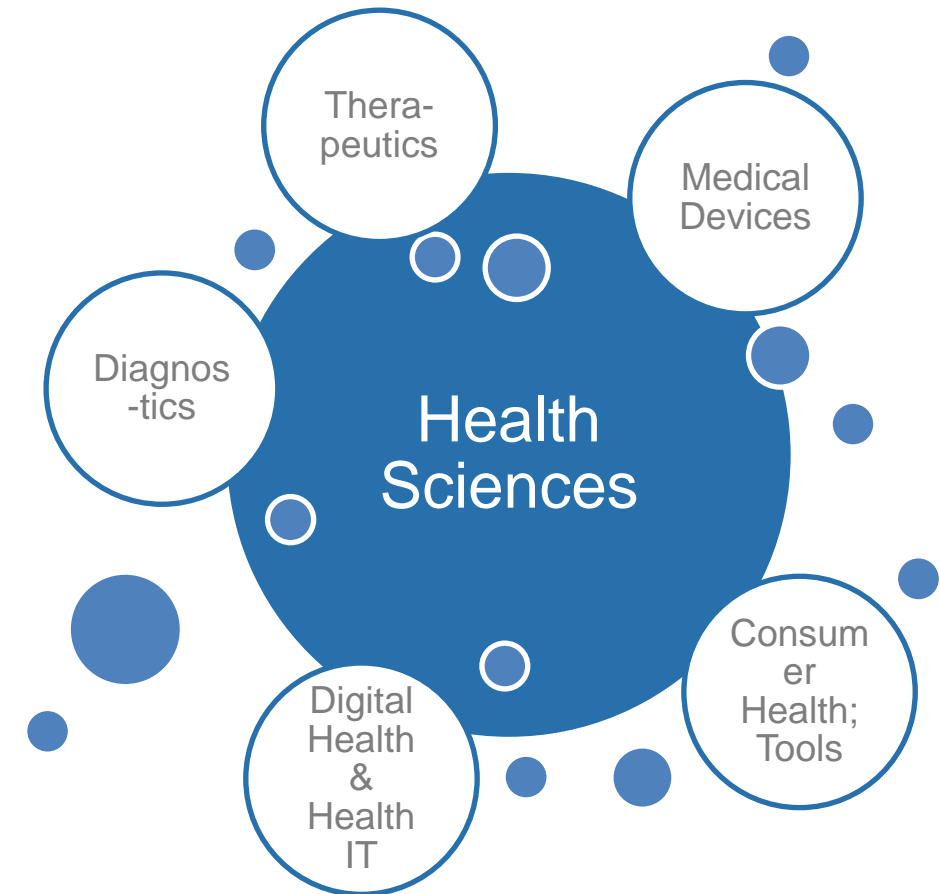
# OBIO® At A Glance

**A trusted partner delivering concrete, proven, high impact results.**

**We are established** - OBIO®, *founded in 2009*, is a membership-based organization engaged in strategy, programming, policy development and advocacy to further the commercialization of Ontario's human health science companies. Members include health science companies, investors, academic and research institutions, not-for-profit organizations, and multi-national corporations.

**The OBIO Difference** – We are ahead of the curve because we anticipate and integrate industry needs.

**We target practical, downstream needs** - OBIO focuses on technology commercialization, workforce development and market adoption to build the health science industry.



# Strategic Focus

**WORKFORCE  
DEVELOPMENT**

More effective  
workforces

**CAPITAL  
ACCESS**

Increased access  
to capital

**MARKET  
ADOPTION**

Quicker access to  
global markets

# Workforce Development

Health to Business Bridge (H2BB™)

Women in Health Initiative (WiHI)

# H2BB™: Building the Health Science Workforce



## **Companies** Access to Talent in Ontario

- Training industry-ready talent
- Supporting the hiring and onboarding of early career talent



## **Talent** Becoming Industry-Ready

- Supporting talent early to build a solid foundation in this industry.
- Supporting talent entering the industry or transitioning from other industries.
- Intensive health science training and mentorship.



## **Companies & Talent** Connecting

- OBIO Job Board & Talent Network: Connecting companies with a rich talent pool
- Networking and employment matching

# OBIO® Job Board and Talent Network

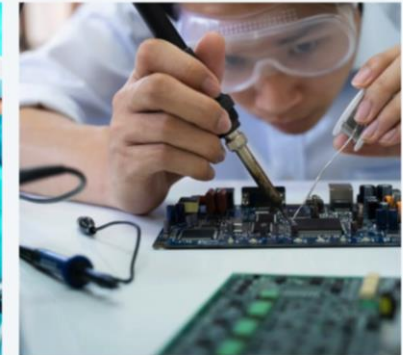


- Platform for OBIO Members to post jobs
- Applicant Tracking System (ATS) with access to OBIO's Talent Network candidate database

[www.careers.obio.ca/jobs](http://www.careers.obio.ca/jobs)

## OBIO JOB BOARD AND TALENT NETWORK™

Connect with highly skilled talent in the health science industry.



200

Companies with profiles on the Job Board

780

Profiles on the Talent Network

2000

Average number of jobs each month

# Women in Health Initiative (WiHI)



## Moving In

Supporting women entering the health science industry

- ❖ WiHI Business Leadership Program
- ❖ WiHI Seed Program: Nondilutive funding & advisory for women-led companies



## Upskilling

Enabling women to enter senior management & leadership roles

- ❖ Customized industry-specific training & bootcamps for women
- ❖ Career advancement grants to support upskilling



## Connecting

Building a thriving & connected ecosystem

- ❖ Networking events across Ontario
- ❖ Women Leaders in Health Breakfast Series

# WiHI: Upcoming Events

**Meet us at the “Elevate Women+ Pitch Day”  
Presented by The Firehood**  
September 26 in Toronto

**“Networking with Inspirational Women in  
Science: Impact of Life Sciences Companies  
in Kingston and the Canadian Economy”**  
October 24 in Kingston

**“Women Leaders in Health Breakfast Series”**  
October 26 in Toronto





# Capital Access

HealthMINT™

Capital Access Advisory Program (CAAP®)

OBIO Investment Summit

Focused on investment readiness tailored to meet the needs of  
therapeutics, medtech, and digital health companies.



Operating downstream of incubators, OBIO HealthMINT™ provides Mentorship, Investors, Networking, and Targeted advice, increasing the preparedness of companies for accessing early investors, non-dilutive grants, and strategic partnership opportunities at the seed stage.



Companies have access to:

- Customized 1on1 Advisory, coaching & networking support
- Workshops led by industry experts
- Market research and deal flow resources

The **Capital Access Advisory Program (CAAP<sup>®</sup>)** operates downstream from existing entrepreneurship programs and focuses on accelerating technology commercialization, working towards Series A financing and strategic partnerships. CAAP<sup>®</sup> creates high value deal flow for companies and investors, culminating with a presentation at the OBIO Investment Summit.



# 2023 OBIO® Investment Summit: Attracting Global Investment



79 companies pitched to investors



88 unique investment funds or strategics;  
30% international



300+ attendees, 500+ partnering meetings



Since 2018, presenting companies have  
raised >\$1.6 B



**Save the Date for OIS 2024:  
February 14-16 in Toronto**  
[www.obioinvestmentsummit.com](http://www.obioinvestmentsummit.com)

# Market Adoption

## Early Adopter Health Network (EAHN™)

Addresses key gaps in the Canadian health science ecosystem by providing health science companies with a proven and repeatable path to a domestic healthcare system eager to procure innovative solutions.

## OBIO's EAHN™ is Canada's collaborative health technology innovation ecosystem.

Health technology companies and healthcare organizations work together to evaluate, refine, adopt, promote and disseminate Canadian-made technology solutions that demonstrate proven benefits to patients, care providers, and result in efficiencies and cost savings.

- Enabling adoption of commercial ready Canadian technologies (TRL7-9)
- Up to **\$250k** of project funding for evaluation and procurement projects



**Submit an EOI at [www.eahn.obio.ca](http://www.eahn.obio.ca)**

## Central Canada

Mackenzie Health, Providence Care, McMaster University, FAMILY MEDICINE McMaster Family Health Team, Baycrest, Bruyère, camh mental health is health  
 HÔTEL-DIEU GRACE HEALTHCARE, MICHAEL GARRON HOSPITAL TORONTO EAST HEALTH NETWORK, niagarahealth Extraordinary Caring. Every Person. Every Time., NORTHUMBERLAND HILLS HOSPITAL, JOSEPH BRANT HOSPITAL, Kingston Health Sciences Centre Centre des sciences de la santé de Kingston, WCH Women's College Hospital Healthcare | REVOLUTIONIZED  
 NORTH YORK GENERAL Making a World of Difference, Oak Valley Health, The Le Royal Mental Health - Care & Research Santé mentale - Soins et recherche, HALBURTON HIGHLANDS HEALTH SERVICES, Hamilton Health Sciences, Health Sciences North Horizon Santé-Nord, CHEO  
 ST. JOSEPH'S Lifecare Centre BRANTFORD, St. Joseph's HEALTH CENTRE GUELPH Serving with Compassion, Care and Courage, St. Joseph's Villa Dundas, St. Joseph's Home Care, St. Joseph's Healthcare Hamilton, Sinai Health  
 Sunnybrook HEALTH SCIENCES CENTRE, The Ottawa Hospital | L'Hôpital d'Ottawa, ST. JOSEPH'S · ST. MICHAEL'S · PROVIDENCE City of Kawartha Lakes Family Health Team, GRAND RIVER HOSPITAL Advancing Exceptional Care, Right at Home CANADA Home Health Care & Assistance  
 Humber River Hospital, SOUTHLAKE REGIONAL HEALTH CENTRE, ST. JOSEPH'S HEALTH CARE LONDON, St. Mary's GENERAL HOSPITAL, CAMBRIDGE MEMORIAL HOSPITAL, T Transform SHARED SERVICE ORGANIZATION Leading Innovation. Improving Healthcare., London Health Sciences Centre  
 UHN Toronto General, Toronto Western, Princess Margaret, Toronto St. Michaels, Michener Institute, West Park HEALTHCARE CENTRE get your life back, Winchester District Memorial Hospital, BANWELL GARDENS care centre, ICARE VIRTUAL, Albany Medical Clinic Patient caring since 1946

## Eastern Canada

Centre intégré universitaire de santé et de services sociaux du Nord-de-l'Île-de-Montréal, Québec, CHUM Centre hospitalier de l'Université de Montréal  
 Centre intégré universitaire de santé et de services sociaux du Centre-Sud-de-l'Île-de-Montréal, Québec, Evergreen Home

## Western Canada

Alberta Health Services, Providence HEALTH CARE

# Life Sciences Critical Technologies & Commercialization (LSCTC) Centre of Excellence



The LSCTC Centre will catalyze a globally competitive collaborative ecosystem by leveraging and building on Ontario's expertise and capabilities to accelerate the health science industry's use of **critical technologies**: 5G and advanced networks, ethical artificial intelligence, blockchain, cybersecurity, quantum computing and robotics.

Companies will benefit from programming that supports **technology commercialization, adoption and workforce development**.

**More to come: Visit [www.obio.ca/lscctc](http://www.obio.ca/lscctc) for updates**



# Become an OBIO Member!

Learn more at [www.obio.ca](http://www.obio.ca)



## OBIO® Membership



OBIO® supports early-stage and venture backed companies enabling them to raise capital, build the workforce, and accelerate commercialization and adoption. Through the OBIO® membership, we offer companies and their teams access to mentorship & expert resources, grants and experiential learning opportunities. Partners across the health science innovation space are also welcome to become OBIO® members and take advantage of exclusive opportunities to network with member companies, gain access to events and more!



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