



**Intro to CAN Health
at Innovation Factory**



**THE CAN HEALTH NETWORK
INVESTS IN CANADA'S FUTURE
BY BUILDING A STRONGER,
MORE RESILIENT ECONOMY.**

WE BUILT THE FIRST INTEGRATED MARKETPLACE

The CAN Health Network was the first to bring Canada together to create an integrated marketplace, uniting provinces and territories across the country. The Network breaks down procurement barriers and de-risks technology adoption – resulting in more jobs, improved care and better economic growth and prosperity for all Canadians.

The Integrated Marketplace

Brings together the country's leading health care operators (Edges) to help Canadian companies commercialize, grow and expand in Canada and globally. CAN Health is the only organization with a streamlined approach to procurement, directly connecting Canadian companies with end users and purchasers.



Canada-First Approach

CAN Health helps Canadian health tech companies by coordinating the demand and leveraging innovative procurement tools. When we buy Canadian technology, there is a multiplier effect that helps drive economic growth and prosperity, and positions Canada as a global leader.



The Multiplier Effect

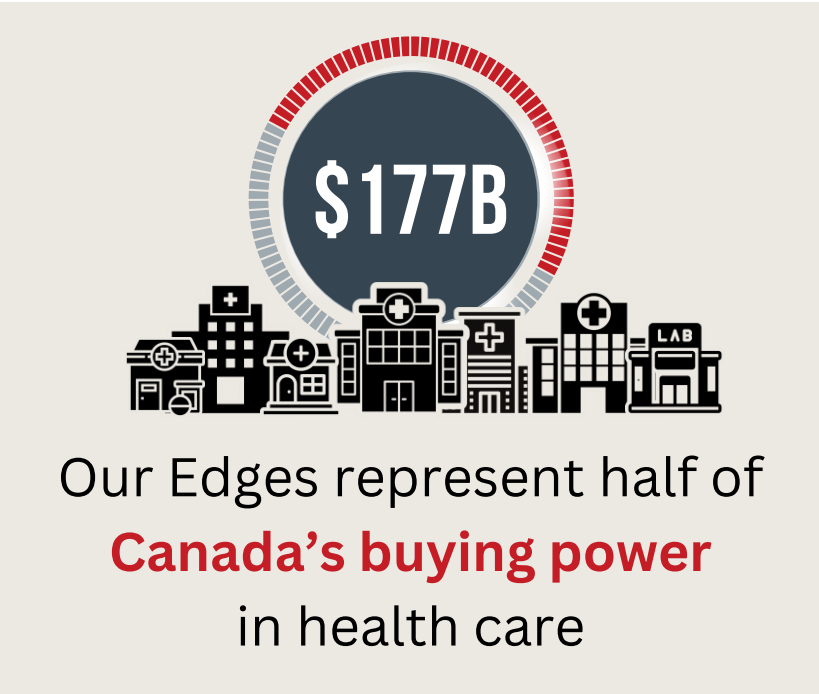
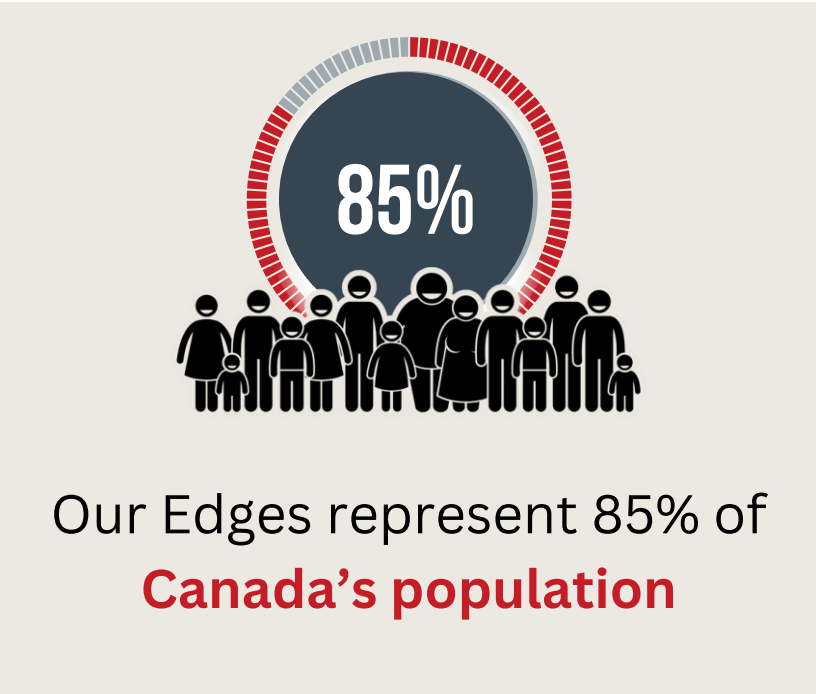


OUR OPPORTUNITY IS JUST BEGINNING

The Network is continuously growing in **demand** (Edges) and **supply** (companies), giving us tangible momentum towards a more comprehensive, impactful ecosystem.

EDGES

Our Network currently works with **50 Edges**, which includes:



COMPANIES

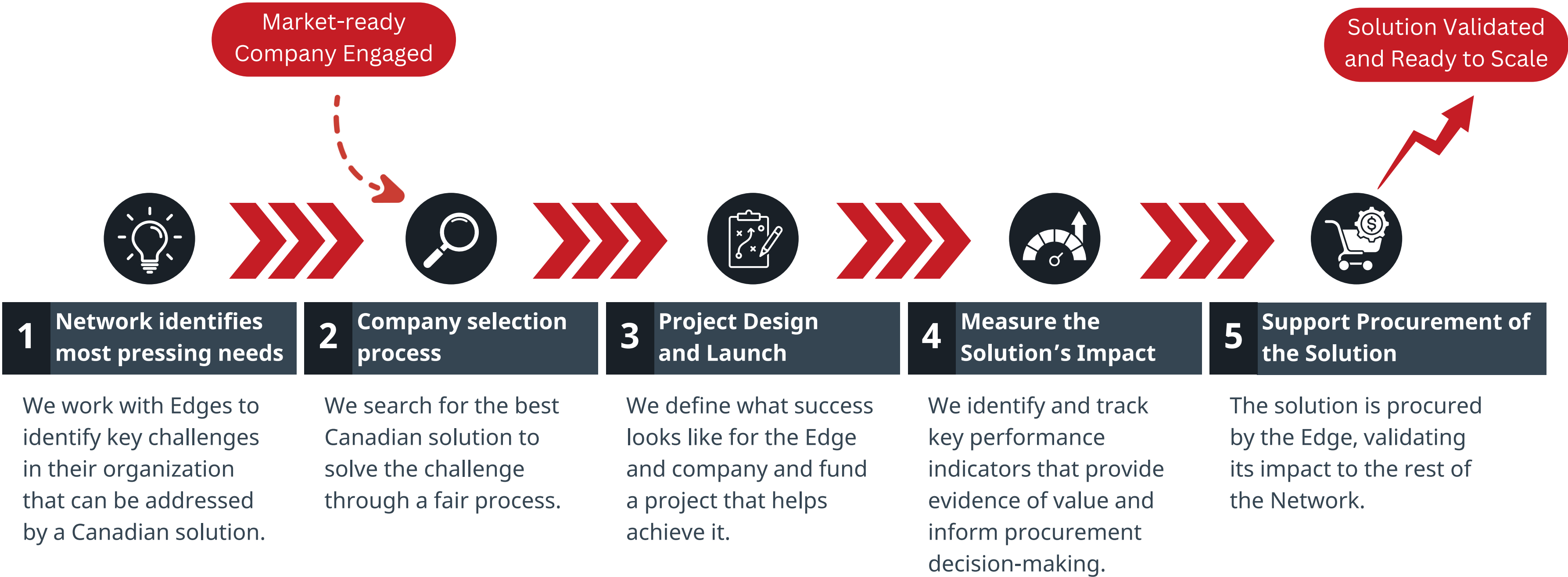
We continuously meet with new, promising medtech **companies from across Canada**. Our network includes:



WHAT MAKES US DIFFERENT?

Working as an **integrated marketplace**, the Network provides an environment for rapid growth.

- Demand is established before projects are selected
- Decision-makers are engaged upfront - project only proceeds if budget is confirmed
- Integrated marketplace allows businesses to scale rapidly



THE DEMAND HAS NEVER BEEN GREATER

Canada's health care system is under pressure and our economic resilience depends on reducing reliance on foreign-made technologies.

To protect patient care and strengthen our domestic innovation economy, we must address urgent system-wide challenges:

Rising Global Tariffs & Trade Tensions

Cross-border costs are escalating, making imported solutions less viable.

Ongoing Supply Chain Disruptions

Delays in accessing critical technologies jeopardize care delivery.

Interprovincial Trade & Adoption Barriers

Procurement silos prevent Canadian companies from scaling and selling across provinces.

Mounting Pressure on Health Systems

Staffing shortages and resource strain demand scalable, homegrown innovation.

PORTFOLIO OF CAN HEALTH COMPANIES

[CANHEALTHNETWORK.CA/CAN-HEALTH-NETWORK-LOOKBOOK/](https://canhealthnetwork.ca/can-health-network-lookbook/)



The CAN Health Network has curated a Look Book of all the top companies validated through commercialization projects.

This book showcases a collection of proven, Canadian health care innovations that are ready for use. These solutions have been procured by leading health care operators in the Network, following successful CAN Health commercialization projects.

BUILDING A STRONGER CANADA

BY UNITING & SCALING CANADIAN INNOVATION



- Let's expedite the commercialization and adoption of Canadian technology.
- Let's ensure our loved ones receive life-saving care with technology made here at home.
- Let's ensure the entrepreneur who risked it all can keep their company, employees and revenue here in Canada.

LET'S BUILD A STRONGER CANADA.

[CANHEALTHNETWORK.CA](https://canhealthnetwork.ca)